

wienholding

The holding company of the City of Vienna

LOGISTICS

for Vienna

Wien Holding's
Logistics Companies

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PORT OF VIENNA

WIENCONT

MARINA WIEN

CENTRAL DANUBE/TWIN CITY LINER

DDSG BLUE DANUBE

WIENER DONAURAUM

TINA VIENNA

VTTC

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Companies That Get Things Moving

Vienna is a highly productive and internationally attractive business location, and Wien Holding's companies in the Logistics and Mobility segment play an important role in ensuring the city's success as a powerhouse of value creation.

With the Port of Vienna, we are a hub for international cargo transport. Up to 12 million metric tons of cargo are handled annually in the Port of Vienna by the Hafen Wien Group, which belongs to Wien Holding, and by the private companies from the sector that are located at the port.

When it comes to passenger boat travel, our passenger port at Reichsbrücke is the gateway on the Danube for up to 300,000 guests arriving in Vienna each year aboard the large cruise liners. With DDSG Blue Danube, we are also the market leader in boat excursions on the Danube.

Our Twin City Liner is just one example of our innovative projects and shows our willingness to break the mould. It transports over 140,000 passengers between Vienna and Bratislava each year. The two Danube speedsters and the DDSG excursion ships have been landing at the new city boat station at Schwedenplatz since 2010. This project has allowed us not only to improve the services for our passengers but also to boost the status of the Danube Canal as a vibrant centre on the water located in the heart of the city.

When it comes to the international marketing of our expertise, we rely on TINA Vienna, which is recognised throughout Europe as a competence centre for urban strategies and technologies. We also have VIENNA Technology, Transport Corporation GmbH on board, which is responsible for the transfer of technology and know-how.

All of the companies and projects in the Logistics segment clearly pursue the philosophy of the Wien Holding Group: We strengthen the economy, secure jobs and improve quality of life. Wien Holding stands for companies and projects that get things moving and make a difference.

Peter Hanke
Managing Director of Wien Holding



Photos: Georg Mantler, Eva Keely, Fotostudio Höfner

Moving Cargo – Connecting People

With its companies and projects such as the Port of Vienna, the Twin City Liner, DDSG Blue Danube, the city boat station and TINA VIENNA as a competence centre for urban technologies and strategies, Wien Holding is one of the largest logistics and mobility companies in Vienna.

The companies in Wien Holding's Logistics and Mobility segment are reliable partners for the city's economy when it comes to transporting goods, carrying people and providing the infrastructure for this. With a total of 250 employees, these enterprises generate more than €50 million in annual turnover and invest between €10 million and €20 million each year.

Hafen Wien Group

The Hafen Wien Group and its holdings are at the centre of the Logistics and Mobility segment. The Port of Vienna is the largest public harbour on the Danube in Austria, with the Freudenau and Albern freight ports and the Lobau oil port. Marina Wien also belongs to Hafen Wien. The Port of Vienna is currently being expanded to create one of the largest logistics and cargo hubs on any inland European waterway. Since the expansion of the port began in 2006, €170 million have been invested, and another €110 million will be made available until 2018. Currently, up to 12 million metric tons of cargo go through

the Port of Vienna logistics centre, half of which are handled by the Hafen Wien Group. The container business, which is handled by WienCont, a subsidiary of Hafen Wien, has seen particularly strong development in recent years.

Twin City Liner

Central Danube Region GmbH is a Wien Holding subsidiary that is involved in infrastructure projects in Vienna and Austria's neighbouring countries. The two Twin City Liners, the fast ferries between Vienna and the Slovakian capital of Bratislava, are the company's showcase project, with the 1,000,000th passenger expected in 2013.

City Boat Station

Wien Holding also built the new city boat station at Schwenplatz on the Danube Canal through another subsidiary, Wiener Donauraum GmbH. It opened in 2010, and roughly €7 million were invested in the construction project. The boat station also houses a restaurant, a café and shops. All this



Port of Vienna: logistics centre and business location



City boat station: open since the summer of 2010

Photos: Eva Kelety, Fotostudio Höfner, Hafen Wien

has brought Vienna's city centre one step closer to the water. Wiener Donauraum GmbH also operates the shipping centre near Vienna's Reichsbrücke. The Danube cruise liners land at this passenger port when they stop in Vienna.

DDSG Blue Danube

Wien Holding has a stake in DDSG Blue Danube through the Hafen Wien Group. This company operates passenger travel on the Danube and offers excursions and themed cruises. It is continuously working to expand and improve its range of offerings in order to strengthen its position as the market leader.

Technology Transfer

Wien Holding also owns TINA VIENNA, a competence centre for urban strategies and technologies that is recognised throughout Europe. The company is tasked with presenting and marketing knowledge about Vienna's urban technologies internationally. Wien Holding is also involved in VIENNA Technology, Transfer Corporation. VTTC is active in the field of technology transfer as well, with a focus on energy and environmental technologies as well as expertise in the construction and operation of athletic facilities and entertainment complexes.



Projects with Private Partners

Wien Holding works with private partners and investors on many projects. This kind of private-public partnership (PPP) model creates added value for everyone involved. The focus here is always on sustainability, and the projects are aimed at helping the City of Vienna to develop positively in the long term. An example of a PPP project is the Twin City Liner, which is operated by a company set up as a partnership between Wien Holding and Raiffeisen. The construction of the container terminal at the Port of Vienna is also based on a PPP model between the Port of Vienna, the City of Vienna and Austrian Railways.

Port of Vienna: Keeping Logistics Flowing

Vienna is a hub of international trade and transport routes in the heart of Europe. The Port of Vienna is a decisive point where all sorts of goods and cargo come together, and it is an important economic factor for the city.

The Port of Vienna is steadily gaining in significance. It is virtually the only logistics centre in Austria that can offer such high standards in infrastructure, both in terms of quality and quantity.

Since 2006, the Port of Vienna has been expanded on a massive scale to make it one of the most modern and efficient economic hubs on any inland European waterway.



Logistics Hub on the Danube

Some 2,000 kilometres from the Black Sea and roughly 1,500 kilometres from the North Sea, the Port of Vienna has established itself as a high-performance hub for international trade and transport in the heart of Europe.

Vienna's port encompasses some 3.5 million square metres. That is roughly one and a half times the size of Monaco. Companies belonging to the Hafen Wien Group conduct their business here.

Warehouse logistics, warehousing, bonded storage, multi-modal cargo handling, the car terminal and the container terminal form the core business at the three cargo ports of Freudenau, Albern and Lobau. The wide array of services is complemented by the development of new commercial sites, the passenger and motorboat port and the latest addition, project development.

Multimodal

The Port of Vienna is multimodal. In other words, cargo can be handled by road, rail and water or any combination of these. Due to its close proximity to Vienna International Airport in Schwechat, the Port of Vienna has also continuously strengthened its role in air cargo transport. In addition, the geographical location of the Port of Vienna in the heart of Europe has given it a clear advantage and made it the most

important transfer point for goods moving to and from South-eastern Europe.

The following major companies are part of the Hafen Wien Group: Wiener Hafen Management GmbH, WienCont Container Terminal Gesellschaft m.b.H. and Wiener Hafen und Lager Ausbau- und Vermögensverwaltung GmbH & Co KG. Wiener Donauraum Länden und Ufer Betriebs- und Entwicklungs GmbH and Marina Wien GmbH also belong to Hafen Wien. The Hafen Wien Group employs some 250 people in total.

Businesses Located at the Port

Besides businesses belonging to the Hafen Wien Group, more than 120 companies specialising in logistics, trade, construction materials and fuels have settled at the Port of Vienna. These include logistics companies such as Schenker, DHL and Rail Cargo Austria, companies from the trade and construction sector such as Thyssen Krupp Stahlunion, Lafarge Perlmöser and Wopfinger Transportbeton, and companies from the fuel sector including OMV and Biodiesel Vienna.



Businesses at the Port of Vienna: branch of Biodiesel Vienna



Open since 2008: the container terminal at the Port of Freudenau

Photos: Katrin Bruder, LBS Redl, Biodiesel Vienna

The enterprises in the Hafen Wien Group and the more than 120 companies located at the port employ some 5,000 people, illustrating how important the Port of Vienna is as a driver of economic growth for the Austrian capital.

Twelve Million Metric Tons of Goods

The Hafen Wien Group handles roughly five to six million metric tons of goods by land and water every year. When the volume of goods handled by the 120 other companies at the port is also taken into account, a total of between 10 and 12 million metric tons of goods are moved through the Port of Vienna every year.

Perfectly Connected

The Port of Vienna has also positioned itself as a strong international partner and is closely connected to many European ports. It cooperates particularly intensely with the Port of Hamburg, which is still the most important seaport for the Port of Vienna. A new agreement was recently made with the Port of Koper.

The Port of Vienna also aims to become more international by joining European networks, programmes and initiatives. For example, the Port of Vienna and the City of Vienna signed the European Inland Waterway Charter together with five other European capitals in order to increase the use of inland waterways. Another example is the Port of Vienna's involvement in the INWAPO EU project, which aims to develop better framework conditions for inland water navigation.

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Port of Albern: centre for agricultural goods

Three Cargo Ports Powering the Economy

The Port of Vienna is the largest public harbour on the Danube in Austria, with the Freudenau and Albern freight ports and the Lobau oil port. This is where all of the sites and facilities for multimodal cargo handling are located at the Port of Vienna.

About half of the cargo is transported in lorries, 35 per cent via rail and 15 per cent in ships. The goods transported by water primarily include petroleum products, de-icing salt, construction materials such as cement, sand and steel products, and agricultural products such as grain and artificial fertiliser. The three cargo ports (Port of Albern, Port of Freudenau and Lobau oil port) handle roughly 1,700 cargo ships a year. The quay length in the three cargo ports is over 5,000 running metres.

Port of Freudenau

The largest of the three cargo ports belonging to the Port of Vienna is the Port of Freudenau. It is Vienna's main artery of cargo handling on the Danube. It contains a container terminal, facilities for general cargo and raw materials, a car terminal, hall and storage space, distribution centres for brand products and the largest duty-free warehouse in Austria. It

also houses a customs office and its own police station as well as the management and administration for the Port of Vienna.

The majority of the cargo handled by the Port of Vienna goes through the Port of Freudenau. For example, this includes well over 440,000 container units and more than 80,000 new cars per year. The premises contain the largest de-icing storage facilities in eastern Austria, with a total capacity of 45,000 metric tons. There are also over 70,000 square metres of covered storage space available – the size of nearly ten FIFA-approved football pitches.

The Land Reclamation project at the Port of Freudenau is currently under way and aims to create new commercial space. As part of the project, the size of the inner harbour will be reduced. The new land gained through the project will then be available for the construction of facilities for handling goods.

Photos: Votava, Felicitas Matern, OMV



Port of Freudenau: main artery of cargo handling

The Port of Freudenau is not just a freight port and logistics centre, however. The inner harbour also serves as a port of refuge and winter port for boats on the Danube in the area of Vienna.

Port of Albern

The Port of Albern is one of the most important locations for handling grain in eastern Austria. The premises contain five large grain storage facilities with a total capacity of 90,000 metric tons. Raiffeisen and the Italian flour supplier Grande Molini, for example, perform their business transactions from here. Up to a total of 150,000 metric tons of wheat, barley, sunflower seeds and rapeseed are temporarily stored here annually. The majority of agricultural products come by lorry and rail from the area around Vienna and are shipped out all over Europe.

But other agricultural products, construction materials and steel products are also handled at the Port of Albern. Cement in particular is imported from Eastern Europe and arrives at the port on large Danube barges. The cement is temporarily stored in upright silos, from which the product can then be delivered directly to construction sites. In addition, a wood-

chip plant at the Port of Albern supplies the biomass power plant in Vienna's Simmering district.

Lobau Oil Port

Roughly 37 per cent of all petroleum products in Austria are consumed in Vienna, Lower Austria and northern Burgenland. The Lobau oil port is the hub for petroleum products that arrive by ship. These river boats carry an impressive volume: Depending on the water level and the way the boat is built, one of these tankers can carry up to 2,500 metric tons of petroleum products.

Approximately 1,200 tankers dock at the seven landing stations in the oil port each year, where over 1.2 million metric tons of petroleum products are handled annually. The port stations are equipped with online measurement systems and fully automated loading systems, and the pump and loading stations are located on floating pontoons.

Pipelines connect the oil port to the central tank farm in Lobau and the refinery in Schwechat. The oil port is connected to the rail network via the Lobau cargo railway station.



Port of Lobau: hub for petroleum products



Infrastructure and Terminals

Modern handling facilities combined with decades of experience as a logistics expert: That is the Port of Vienna's recipe for success. The three cargo ports belonging to the Port of Vienna offer virtually all traditional handling and storage activities.

General and bulk cargo such as agricultural products, construction materials, metals, vehicles straight from the factory and containers are handled at the ports of Freudenau and Albern. The two ports have ten cranes with a carrying capacity of 6 to 160 metric tons, three of which are in covered facilities, as well as two weigh bridges. New halls for bulk goods and raw materials were constructed at the Port of Freudenau to provide covered storage space for products. There is also a container terminal, a car terminal and warehouses with 70,000 square metres of space in the "open depot".

Container Terminal

The Port of Vienna has become the main hub for container business over the last few years, particularly for overseas container transport. More than 440,000 container units are handled here annually. The new container terminal, which opened at the Port of Freudenau in 2008, made a huge contribution to this. This created the basis for increasing the annual handling capacity to around 500,000 container units.

Roughly 110 trains a week transport containers from here to the large European seaports such as Rotterdam, Hamburg, Bremerhaven and Duisburg or to the hubs in Central and Eastern Europe such as Budapest and Bratislava via rail. There is also a new connection to Koper in Slovenia.

The container business is handled by WienCont, a subsidiary of Hafen Wien. As the only port in Austria, the Port of Vienna also has a container crane directly on the quay, making it

possible to move containers from ship to ship and from ship to lorry or train.

Car Terminal

The car terminal is one of the largest automobile distribution centres in Austria. Roughly 80,000 new cars including nearly all common makes are delivered from the car terminal each year. That is around a fourth of the new cars registered in Austria annually.

The car terminal offers enough space for 10,000 vehicles, which are parked in a car depot (2,600 vehicles) or in a 160,000-square-metre lot. The direct connection between the Port of Vienna and all of the motorways as well as the national and international railway network ensures rapid handling.

Two heavy-duty ro-ro ramps make it easy to load and unload ships. The car terminal also offers two car washes, two dewaxing facilities, two car servicing and repair garages, and halls for cleaning vehicles and installing radios, spoilers and other special accessories. It has a petrol station and tracks for 55 car transporters as well.

Bulk Goods Terminal

Large halls with a total capacity of roughly 60,000 metric tons are available for storing bulk goods. They offer enough space for over 60 shiploads. Bulk goods such as cement, sand, artificial fertiliser and de-icing salt are either filled in



The Port of Vienna is equipped with state-of-the-art facilities and can handle pretty much anything.

big bags, stacked on pallets in sacks or delivered loosely. The de-icing salt for Vienna's winter services is also stored in the halls for bulk goods. With a total capacity of 45,000 metric tons, these de-icing salt storage facilities at the Port of Vienna are the largest in eastern Austria.

Open Depot and Cross Docking

The Port of Vienna open depot offers warehouses with a total area of 70,000 square metres for various types of goods, from food and consumer electronics to industrial goods. A covered crane makes it possible to load cargo directly into the storage facilities without exposing it to weather conditions. All parts of the storage facilities can be accessed by rail. The range of services includes storage in high-bay warehouses, block storage, temperature-controlled storage, lockable berths for self-handling, commissioning, packing and repacking of goods as well as cross docking. This also includes the delivery of goods from all over Europe to the Freudenau distribution centre, where they are transhipped and further transported via rail or lorry. In addition to storage halls, the Port of Vienna also has more than 200,000 square metres of outdoor storage space.

Long Goods

The Port of Freudenau also has storage space suitable for extremely long goods: two flexible halls for long goods that each measure 65 metres in length and 25 metres across and whose front sides can be fully opened. They are used, for example, for the interim storage of metro components.



Port Expansion Ensures Growth

The programme to expand the port serves as an important basis for the sustainable growth of the Port of Vienna. Investments are constantly being made in infrastructure, in equipment and facilities for handling goods and cargo, in the transport routes on site and in national and international networks.

More cargo, more containers, more ships, more train connections. The Port of Vienna has grown sustainably and consistently in recent years. A large-scale expansion programme was launched in 2006 to equip the Port of Vienna for the future and to establish it as one of Europe's most efficient cargo handling centres for rail, road and water transport.

All New at the Port of Vienna

In the years leading up to 2012 alone, €170 million were invested in the expansion of the port. New cranes, larger storage halls, new quay walls and a container terminal with double the previous capacity – for up to 500,000 container units (TEU) per year – have already been constructed.

Along with the construction of the new container terminal, the rail and road infrastructure was also improved. The railway bridge that leads over the entrance to the Port of Freudenau and the Danube Canal, which was destroyed during World War II, was reconstructed. It now connects the Donau-

uferbahn and Donauländebahn railways, and creates a direct link between the port and the central switchyard in Kledering.

A huge steel sluice now makes the Port of Freudenau completely flood-proof. It is closed before floodwaters even reach Vienna now. This means that the flooding of the port is now a thing of the past, and cargo handling can continue without any disruptions. This will benefit the Port of Freudenau, the approximately 50 companies located there and their 1,000 employees. The Hafen Wien Group's main office building was also renovated.

Consistent Further Expansion

In the second part of the expansion programme, further investments of up to €110 million are planned until 2018. Besides the Land Reclamation project at the Port of Freudenau, this expansion phase will focus on optimising the space for commercial operations and then getting additional companies to settle here.

Port of Freudenau: the heart of the Port of Vienna



Photos: LBS Redl, agentur wulz services



The Port of Freudenau has been flood-proof since 2010 thanks to its sluice.

More Land at the Port of Freudenau

The Land Reclamation project at the Port of Freudenau will decrease the size of the inner harbour by roughly 20 per cent. Facilities for handling goods can then be constructed on the new land gained through the project. In its work on the project, the Port of Vienna focuses on environmentally friendly methods. For example, the excavated material brought to the inner harbour comes from other major construction sites in Vienna. In the first stage of the project, more than 30,000 square metres of land were reclaimed from the water by the end of 2012. The project has the potential to reclaim 75,000 square metres of land in total.

The possibility to reduce the size of the inner harbour at the Port of Vienna in order to reclaim land is thanks in part to the refinements that have occurred in shipping. Cargo ships now have a much smaller turning radius and are easy to manoeuvre even in a smaller inner harbour.

Optimisation of Traffic Management

In terms of road infrastructure, the B14 (Handelskai) federal road was relocated from the centre of the port to Seitenhafenstraße, and a new bridge over the Danube Canal now connects the port premises to the A4 east motorway. The new road traffic infrastructure went into use in 2011. This created the basis for redesigning the entrances to the port, shortening the distances around the port grounds and creating a sustainable transport logistics infrastructure. This facilitates operations within the terminals and makes process organisation clearer.

WienCont: Container City on the Danube

Colourful containers are stacked up in towers at the Port of Vienna. Thousands of them are stored on the grounds until they are ready for further transport. Up to six containers can be stacked on top of one another. These container towers stretch to heights of more than 18 metres.

The colossal steel objects are handled in the container terminal using huge crane bridges and special container stackers. Vienna is a hub of international trade and transport routes in the heart of Europe,

and the Port of Vienna plays a decisive role in container handling. Container business at the Port of Vienna is handled by WienCont, a subsidiary of the Hafen Wien Group.



Big Player in the Container Business

WienCont – a subsidiary of Hafen Wien – performs comprehensive services in the container business and makes the Port of Vienna a highly efficient cargo hub for rail, road and water transport in this segment.

WienCont was founded in 1979 and operates one of the largest and most modern container terminals of any inland harbour in Europe at the Port of Vienna. The Port of Vienna is now one of the most important hubs for container business with the European seaports.

Container Terminal at the Heart

The terminal opened in 2008 and is at the heart of the port's container business. More space for containers, a sophisticated traffic control system, an integrated track connection and four loading tracks have made it possible to double the previous capacities. Two container cranes ensure the optimal transfer of goods from road to rails over a length of 650 metres. As many as seven container trains can be handled at the same time. Thanks to the system of access with momentum, trains can be handled more quickly and efficiently because they do not require any additional shunting.

Business Is Booming

The handling facilities at the Port of Vienna's container terminal are running at full steam. Up to 1,800 container units are handled daily at the moment – using three crane bridges and more than a dozen huge stackers to transport full and empty containers around the grounds.

In 2011 alone, the Port of Vienna moved more than 440,000 container units (TEU): That marks a record result in WienCont's history. Besides its 60,000-square-metre facility at the Port of Vienna, WienCont also has branches in Graz, Wels and Villach. Taking the container units at these locations into account as well, WienCont handled a total of 510,000 container units.

Virtually all of the world's shipyards, leasing companies and goods carriers that have made a name for themselves in global logistics are customers of WienCont, from China Shipping and Hapag Lloyd to Hanjin Shipping, Maersk, Evergreen, Hyundai Merchant Marine and many more.

Connections All over the World

Each week, WienCont handles roughly 100 trains that are fully loaded with containers. These train connections also link the Port of Vienna with the major seaports such as Hamburg,



Rotterdam and Bremerhaven. Additional trains connect the port to hubs in Central and Eastern Europe including Budapest and Bratislava. And of course many containers travel from the Port of Vienna to various cities in Austria.



Photos: Hafen Wien, WienCont

New Destinations

The network of connections is constantly being expanded: Two container trains have been travelling between the Port of Vienna and the Port of Koper since the end of October 2011. The connection to the Koper seaport saves the Austrian economy a huge amount of time. Cargo transport to the Far East arrives seven days earlier via Koper than it would via one of the North Sea ports. In addition, the Danube extends the North-South European axis and connects it to the Black Sea region.

A new block train connection to the Rostock seaport is currently being negotiated. The advantage of this is that goods can be transported all the way to Scandinavia via Rostock.

Wide Array on Offer

At the Port of Freudenau, WienCont has a container depot with space for a total of 5,000 container units. All common container types are stored here, including cooling containers. WienCont repairs containers and also converts them according to customers' wishes in its workshops.

WienCont handled more than 440,000 container units in 2011.

The company is also active in the container trade and container rental.

In addition, it provides stuffing and stripping services, and ensures that goods do not shift during transport. WienCont also performs customs clearance and the delivery of cargo for shipping and further transportation of incoming goods.

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Marina Wien: Waterfront Feeling in the Heart of the City

Slowly and almost silently, a cargo ship makes its way up the Danube. Water splashes onto the shore. Motorboats and yachts sway by the docks. Along the Danube, Vienna offers that true waterfront feeling: And one of the best places for this is Marina Wien, a yacht harbour at Handelskai, right in the heart of the city. Since 2009, the marina has belonged to the Hafen Wien Group.





Sport and cuisine on the water is what you'll find at Marina Wien!



Vienna's Most Beautiful Marina

Yacht club feeling, waterfront atmosphere, water and boat sports: Marina Wien, which belongs to Hafen Wien, offers all that. The focus here is to provide a wide range of services for boats and also comfort and relaxation along the banks of the Danube.

It is not just boat owners from Vienna and the surrounding area as well as people from Austria and abroad travelling by boat who can find optimal infrastructure at the marina. Marina Wien also has something to offer for all the residents of Vienna, including a top restaurant and a true waterfront feeling in the middle of the city. From the comfort of stylish furniture, visitors can enjoy a view of the water and experience nature at its finest.

Many New Features at the Marina

Marina Wien will be expanded into a modern leisure area in the coming years. A lot has already happened since Hafen Wien acquired Marina Wien in 2009. Comprehensive renovation and improvement work has been performed on the commercial building and the surrounding area. Besides the measures that are clearly visible to everyone including the renovation of the terrace, the new landscaping and the new coat of paint on the facade, the technical infrastructure of the building was also modernised in a very complex process. In addition, the parking lot was designed to be customer friendly.

The bright light provided by new lighting elements increases guests' safety. The access roads were also renovated.

Space for Roughly 250 Boats

The two wharves at Marina Wien offer a total of 246 mooring places for motorboats and yachts. Both of the inner harbours have access control and video surveillance. The modern French dock is particularly stable. The dockside water and electric hook-ups are directly available to all boats.

The infrastructure here also includes a filling station with various fuels, including petrol, super unleaded and diesel. The boat crane can easily raise yachts weighing up to 15 metric tons out of the water. Before yachts put out to sea, their owners can take advantage of the boat service and maintenance offers. Necessary equipment and special supplies are also available at the marina. Boats can be safely stored during the winter in a state-of-the-art high-bay warehouse, which accommodates 168 boats.

Motorboat School

Those who have had a taste of sea air and want to take the helm of a motorboat themselves can receive training from the experienced instructors at the motorboat driving school. The options range from the "Donaupatent" yachtmaster license for navigating the Danube to the international "Binnenpatent" yachtmaster licence for travelling along inland waterways and the Croatian and Austrian FB1 or FB2/3 yachtmaster coastal licence. The latter allows you to skipper a yacht in any of the world's oceans. Evening courses and intense weekend courses are constantly being offered for the various licences.

Even those without their own motorboat or those who are in the mood to go on an excursion or holiday with a boat that does not belong to them have come to the right place at Marina Wien: There are many different boat models to charter, including transport over land to the desired destination. The boat shop at Marina Wien also has an array of new boats for sale – from racy pleasure craft to sporty yachts and dignified luxury boats.

Oasis of Relaxation

The Marina Wien restaurant is located directly on the banks of the Danube. Whether you want to have a private dinner for two, a meal with friends or a lunch with business associates, the restaurant offers the right Austrian and international cuisine for all occasions in a modern ambience. The sun terrace with its view of the Danube and the Vienna skyline is the perfect place to unwind after a busy day.



Photos: Hafen Wien, agentur wulz services (2)

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Passenger Boat Travel: Experience Vienna from the Water

Take a pleasant boat ride along the Danube around Vienna or to the Wachau region in one of the excursion and tour ships belonging to DDSG Blue Danube. Or jet across the waves of the Danube to Bratislava in the Twin City Liner. Wien Holding's boat travel companies offer many ways to explore Vienna and the shores of the Danube from the water.



*Twin City Liner:
two boats since 2008*

Visit Bratislava with the Danube Speedsters

The Twin City Liner has been travelling between Vienna and Bratislava since 2006. It is not just a successful ship connection, but also a symbol of the two capitals moving closer and closer together, and it is a prime example of good neighbourly relations in practice.



Photos: agentur wulz services, Eva Kelety (3)

Up to 135,000 people climb aboard the two Danube speedsters each year. Since the beginning, they have transported over 800,000 passengers. The Twin City Liner departs from the city boat station at Schwedenplatz for Bratislava up to five times a day. The season begins between the end of March and the beginning of April each year, and the boats travel according to schedule well into November. And even in December, you can visit the Christmas market in Bratislava at the weekend with the Twin City Liner. The Twin City Liner can also be booked for charter trips.

A Special Experience

The roar of the water, the sound of the turbines, the vibration of the engines, the wind and at the same time the quiet of the cabin. A ride in the Twin City Liner is an exciting experience. And that is exactly what makes the boats such a success. It begins when the Danube speedsters pull away from the dock and slowly glide along the Danube Canal before showing what they're made of on the waves of the open Danube. In no time at all, the boat has left the capital behind, and the shores are the picture of serenity: dense alluvial forests reaching all the way down to the water, here and there another boat, a barge or a cruise liner. Soon the town of Hainburg appears, followed by the lofty ruins of Devin Castle – and next thing you know, your destination is in sight: Bratislava with its Danube bridges. After 75 minutes of travel time, the fast boat lands at the Danube quay in Bratislava, just a few minutes' walk from the old town in the Slovakian capital.

Travel in Comfort

The Twin City Liners are fully air-conditioned and have comfortable first-class seating, information screens, pano-

ramic windows, a captain's lounge and a panoramic deck. The Sky Gourmet buffet on board offers small meals, snacks and beverages. Souvenirs can also be purchased on board. In addition to the red seating on the inside of the boats, there are also seats outside on the upper deck. These seats are highly sought after, especially when the weather is nice and sunny. Each of the two boats has a total capacity of 126 seats.

Concentrated Power

The Twin City Liner is a fast catamaran with a light-weight design that is made of aluminium. It has a low draught and a low wash, making it perfect for the Danube and in particular for the Danube Canal, which is often very shallow in summer. At the heart of the Twin City Liner are its two powerful 1,000-horsepower diesel engines and two water jets that blow out about 1,000 litres of water per second at full speed, propelling the 34-metre-long and 8-metre-wide ship to speeds of up to nearly 70 kilometres per hour. The hull of each Twin City Liner is coated with a four-millimetre layer of high-strength Kevlar, an extremely light, tough, elastic synthetic fibre that is known for its durability.

Successful Partnership

The Twin City Liner is also a prime example of the successful collaboration between municipal and private commercial enterprises. It is run by Wien Holding in collaboration with Raiffeisenlandesbank Lower Austria-Vienna (RLB NÖ-Wien) in a public-private partnership. In order to make the Twin City Liner a reality, they founded the joint company Central Danube Region GmbH, which acts as the initiator, project developer and ship owner.



Dual 1,000-horsepower diesel engines bring the boats from Vienna to Bratislava in 75 minutes.



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Photos: Matthias Obergruber, DDSG Blue Danube (3)

DDSG Blue Danube: six ships, countless themed cruises, unforgettable experiences

Navigating the Waters of the Danube

DDSG Blue Danube Schiffahrt GmbH is one of the successor companies of the former Donaudampfschiffahrtsgesellschaft and offers passenger cruises in Vienna. The company is half owned by Wien Holding through Hafen Wien.

There are currently six passenger ships running under the flag of DDSG Blue Danube. The ships transport over 300,000 passengers a year.

The three largest ships – the MS Admiral Tegetthoff, MS Prinz Eugen and MS Wachau – are each over 60 metres long and have enough space for up to 600 passengers. Up to 250 people can climb on board each of the three smaller ships – the MS Vienna, MS Vindobona and MS Schlögen. Built in 1990, the MS Schlögen is the newest ship in DDSG Blue Danube's fleet.

The company's main fields of business include sightseeing cruises for tourists in Vienna and the Wachau region, charter cruises on the Danube and event cruises with evening entertainment, ranging from the Heurigen Cruise with Viennese Songs to the Fiesta Mexicana. The fleet's ships leave from Vienna's passenger port near Reichsbrücke or from the new city boat station on the Danube Canal right near Schwedenplatz.

New View of Vienna

Vienna makes a great impression from the water, for example, aboard the MS Vindobona or MS Vienna. These ships are used for the Grand Danube River Cruise, which allows passengers to relax on board as they watch the shoreline

pass by and view sights such as Danube Tower, Millennium Tower, Ring Tower, the Spittelau district heating plant designed by Friedensreich Hundertwasser and the observatory near Urania. A particularly impressive part of this cruise is when the boat travels through the Freudenau sluice. The journey back from the Danube to the Danube Canal leads through the historical weir and lock near Nußdorf. The Grand Danube River Cruise takes one and a half hours (half cruise) or three and a half hours (whole cruise) and takes place daily from April to October.

Cruise on the Danube Canal

The Danube Canal cruises are also gaining in popularity. The MS Schlögen departs on its Danube Canal cruise four times a day from May to September. The ship travels along the canal in a loop that takes one and a half hours. It starts at Schwedenplatz and heads upstream until reaching the Nußdorf weir and lock, after which it turns around and heads back. On its way back, it goes all the way to the point where the Wien River meets the Danube Canal before turning around and returning to Schwedenplatz.

Vienna by Night

Night owls and romantics can find just what they're looking for on the evening cruises aboard the MS Vienna. In July and

August, the ship sets out daily to take its passengers on a tour of Vienna by night. The themed evening cruises have also proved to be very popular. These cruises, which take place between April and December, offer an evening with a variety of attractions combined with sumptuous culinary delights and accompanied by music and the gentle waves of the Danube. The themed cruises range from a Musical Affair to Let's Dance and the classics like Hawaiian Night, Country Barbecue and Spare Ribs, and the Heurigen Cruise with Viennese Songs.

Kids and More

DDSG Blue Danube also offers a wide array of exciting themed cruises especially for kids and whole families. Young passengers get to watch an entertaining show on board and can take home amazing impressions from their cruise, for example, from the Danube Pirate Birthday Party.

And by the way: All of the DDSG Blue Danube ships serve as the ideal location for events with flair, from company parties to private get-togethers. They turn celebrations of all kinds into spectacular, memorable events.

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More Than Just a Landing Place

Enhancing Vienna's waterfront flair on the Danube and sustainably developing the Danube region and Danube cruises are the responsibility of Wiener Donauraum GmbH. It operates the large shipping centre near Reichsbrücke, the city boat station on the Danube Canal and many other landing places for cruises along the Danube and the Danube Canal.



Photos: PIDW, Schaub-Walzer, Eva Kelety (3)



The city boat station has brought Vienna's city centre closer to the water.

Vienna's City Port

Vienna has had a "port" right in its centre since the summer of 2010, when the new city boat station opened on the Danube Canal by Schwedenplatz. This is where the DDSG Blue Danube excursion ships and the two Twin City Liners land now. All this has brought Vienna's city centre even closer to the water.

The city boat station is a proud, powerful structure on the Danube Canal right near Schwedenplatz, rising above the water almost like one of the large Danube cruise liners. The building is made of lots of glass and steel. Measuring 127 metres in length and around 17 metres wide, it extends 8 metres in width over the surface of the Danube Canal. The gross floor area totals 1,360 square metres indoors and 1,600 square metres outdoors in the form of terraces and covered areas fronting the quay.

More Than Just a Terminal

The new boat station is much more than just a terminal for processing boat passengers. Equipped with attractive eateries, the station has developed into a new hotspot and cool hangout on the Danube Canal. The new terminal has three floors. As the "Gate to Bratislava", it also has an information centre where passengers can find out about the capital of Slovakia.

Roughly €7 million were invested in the construction project. The city boat station was financed and constructed by Wiener Donauraum GmbH, which belongs to Wien Holding through the Hafen Wien Group. The new city boat station is therefore a good example of Wien Holding's corporate philosophy of developing projects that generate a great amount of added value for people, the economy and quality of life.



Photos: agentur wulz services, Eva Kaley (3)



Architectural Highlight

The city boat station is located right between Marienbrücke and Schwedenbrücke. A total of 300 metric tons of steel and 750 square meters of glass were used to construct the building. Designed by the fasch&fuchs team of architects to be light and open, the station fits well into the surrounding architecture of the city. The great view from Schwedenplatz of the buildings across the Danube Canal is also not obstructed. Gently sloping ramps lead from Franz-Josefs-Kai to the heart of the building. From there, lifts or stairs take visitors down to the water, where the Twin City Liners and the DDSG Blue Danube cruise ships land.

The special thing about the architectural design is that the 13-metre-tall building stands on "stilts", so cyclists and pedestrians are still able to travel along the quay without any obstructions.

Motto am Fluss

The Motto Group was brought on board as the operator of the new restaurant and café at the boat station. Top chef Bernd Schlacher and his team have developed a forward-looking concept for fantastic cuisine. Motto am Fluss offers travellers and businesspeople as well as those in search of relaxation and party people all kinds of culinary delights. They can choose between the café on the "sun deck" and the restaurant on the "main deck". In addition, the area fronting the quay and pontoons are available for events.

Tradition and Modernity

Tradition meets modernity at Motto am Fluss. The classic interior and design elements from past decades and from 1950s Venice are the perfect complement to the futuristic glass and steel structures of the boat station. Guests at Motto am Fluss can choose between traditional dishes from the Danube region, international delights and special organic food creations. The integration of regional products from local suppliers, which had begun to fade into obscurity somewhat, is also being revitalised here.

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City Port for Danube Cruisers

Wiener Donauraum operates the large shipping centre near Vienna's Reichsbrücke. It is the gateway to Vienna for many passengers who land in Vienna aboard the large cruise liners during their trip along the Danube.

Most of the residents of Vienna recognise the large, impressive shipping house at Handelskai as the setting of the Austrian Broadcasting Corporation's crime drama series SOKO Donau. The place where the detectives work on television is where the employees of Vienna's passenger port, shipping companies and DDSG Blue Danube really perform their jobs.

The history of the passenger port near Vienna's Reichsbrücke stretches back to the year 1978. That is when the cornerstone was laid for the distinctive building in celebration of the 150-year anniversary of DDSG Donaudampfschiffahrtsgesellschaft. The building opened after just over two years of construction. In 2003, Wiener Donauraum GmbH took over the building. Since then, it has belonged to Wien Holding through Hafen Wien.

Up to 3,500 Ships per Year

Large Danube cruise liners dock at the quay, bringing roughly 360,000 tourists to Vienna via water annually. Up to 3,500 ships moor at the shipping centre each year, and the trend is very much on the rise. River cruises are gaining in popularity.



And the Danube is one of the most popular European rivers for cruises. These cruise liners often stay anchored in Vienna for several days while passengers visit the city and its many sights.

Capacities Doubled

Wiener Donauraum GmbH's task is to renovate and expand the docks for passenger ships at Reichsbrücke, to improve services for tourists arriving by boat and to develop projects on the Viennese banks of the Danube. Since the company was taken over by Wien Holding, the number of passengers and ships arriving in Vienna has nearly doubled. The range of services has also been expanded greatly. The port authority



Distinctive building at Handelskai: the shipping centre

building was rebuilt and a ship service centre was set up, which delivers provisions to the Danube cruise liners – from products for catering to necessary replacement parts for the ships.

Home Port for DDSG Blue Danube

The larger ships belonging to DDSG Blue Danube also line the quay of the shipping centre. For example, the MS Admiral Tegethoff moors here. It was built in 1987 together with its sister ship, the MS Prinz Eugen, at the Linz shipyard. The MS Admiral Tegethoff is mainly used for themed and special trips leaving from Vienna. From 1999 to 2003, the ship also travelled regularly between Vienna and Passau. The MS Admiral Tegethoff is the most successful charter ship in Austria and can be booked for parties and events all year round. Designed in art nouveau style, the ship has room for up to



Photos: Chris Rhabek/Central Danube GmbH

600 people and offers large spaces, from the covered sun deck to the restaurant on board. The nearly 64-metre-long and roughly 10-metre-wide ship is powered by two 470-horsepower diesel engines and can reach speeds of 25 kilometres per hour. In 2011, DDSG Blue Danube's flagship was renovated and underwent a general overhaul.



Additional Landing Places

Wiener Donauraum GmbH also operates other ship landing places in Vienna, for example, near the Nußdorf weir and lock and near Kunst Haus Wien on the Danube Canal. Marina Wien on the Danube, Vienna's most beautiful yacht harbour, now also has a ship landing place operated by the company. The ships of the DDSG Blue Danube fleet land here four

times a day during their Vienna tours and allow passengers to step right off the ship and onto the metro. The U2 Donau-marina station has been located just a few steps from the landing place since the autumn of 2010.

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Marketing the Knowledge and Qualities of Vienna

Vienna enjoys an excellent competitive position among Europe's cities. It is known far beyond Austria's borders as a centre for innovative services and a variety of competences.

For a city to function excellently, numerous agencies and municipal companies need to work with state-of-the-art technologies and develop various strategies and solutions in order to optimally design the city for its residents. Bundling this know-how and marketing it internationally –

always with a focus on Vienna's economy as well – is the task of two Wien Holding companies: TINA VIENNA Urban Technologies & Strategies and VIENNA Technology, Transfer Corporation (V TTC).



Photos: Votava; Fernwärme Wien/Christian Houdek; Eva Kelety; PID/W. Schaub-Waizer; DI Gilani, Büro RRP

Marketing Vienna's Knowledge

Vienna has a host of qualities that make it the envy of other cities. The knowledge surrounding these qualities and the technologies, strategies and solutions behind them are bundled at TINA VIENNA with the aim of making them visible around the world and marketing them internationally.

Vienna has a high quality of life, is safe, clean and green: For a city like Vienna to provide its citizens with top quality at all levels, it requires a whole range of technologies, strategies and innovative solutions. And that is what Vienna's city administration, its municipal companies and the businesses owned by the city aim to ensure. Their task is to secure and further expand the qualities found in Vienna – along with and in close cooperation with Vienna's business community.

Hub and Competence Centre

TINA VIENNA Urban Technologies & Strategies acts as a hub and competence centre for all knowledge in the field of urban and environmental technologies.

The company was founded in 1997 and has belonged to Wien Holding since 2003. TINA VIENNA bundles Vienna's expertise and products in this area, disseminates them around the world, and assists Austrian and foreign regional authorities in utilising knowledge, concepts and products that were developed in Vienna to meet their own needs.

TINA VIENNA also compiles information on international developments in urban technologies and strategies for its network partners (agencies and companies of the City of Vienna) and acts as an information hub in this field for its



Vienna is the world's leading smart city. TINA VIENNA markets Vienna's know-how internationally.

external and internal partners. When it comes to initiating, planning and performing international project contracts, TINA VIENNA performs project development and management. Beyond its work for the City of Vienna, TINA VIENNA also acts as a contractor and project partner for third parties. Since being founded, TINA VIENNA has managed roughly 40 projects.

International Success

TINA VIENNA is also active in the Danube region, for example, in the Donau-Hanse network. Through a collaboration between cities along the Danube, the network allows more intense cooperation, encourages the implementation of joint projects and offers all of the cities involved sensible solutions for similar problems. The projects that TINA VIENNA has completed successfully include feasibility studies for a new Danube port in Belgrade and a flood protection channel for the city of Krakow.

United TINA in Abu Dhabi

TINA VIENNA and United Group Holdings Abu Dhabi (UGH) founded United TINA, a company for infrastructure planning in the United Arab Emirates with a focus on Abu Dhabi, in September 2007. This made it possible for TINA VIENNA and

its partner in Abu Dhabi to jointly bid for tenders for transport and infrastructure projects in the United Arab Emirates. It should also make it easier for companies from Vienna to bid for tenders in the region.

Smart City Vienna

TINA VIENNA's work for the City of Vienna includes the smart city Vienna project. The term "smart city" describes cities that use resources intelligently and efficiently and employ innovative technologies to save costs and energy, expand their services and increase their quality of life. In the worldwide ranking of smart cities, Vienna takes first place.

The numerous technologies developed in Vienna and already tested in practice, efficient funding frameworks, high regional economic output and the city's commitment to provide its citizens with programmes and plans to ensure sustainable, environmentally and climate-friendly urban development make Vienna an excellent testing site for particularly eco-friendly business practices and lifestyles in the future. Against the backdrop of the smart city project and the associated European Union funding frameworks, TINA VIENNA's aim is to acquire more projects in other European municipalities where Vienna's urban and environmental technologies can be used and implemented by Viennese companies.

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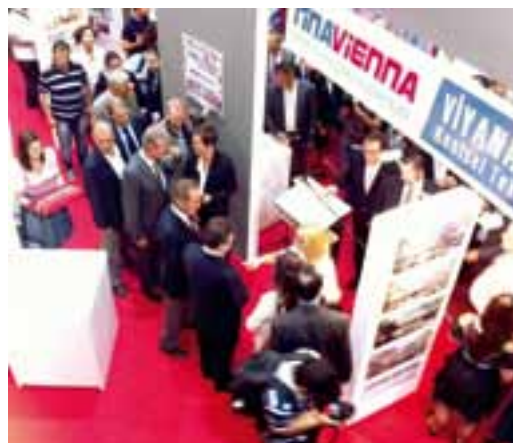
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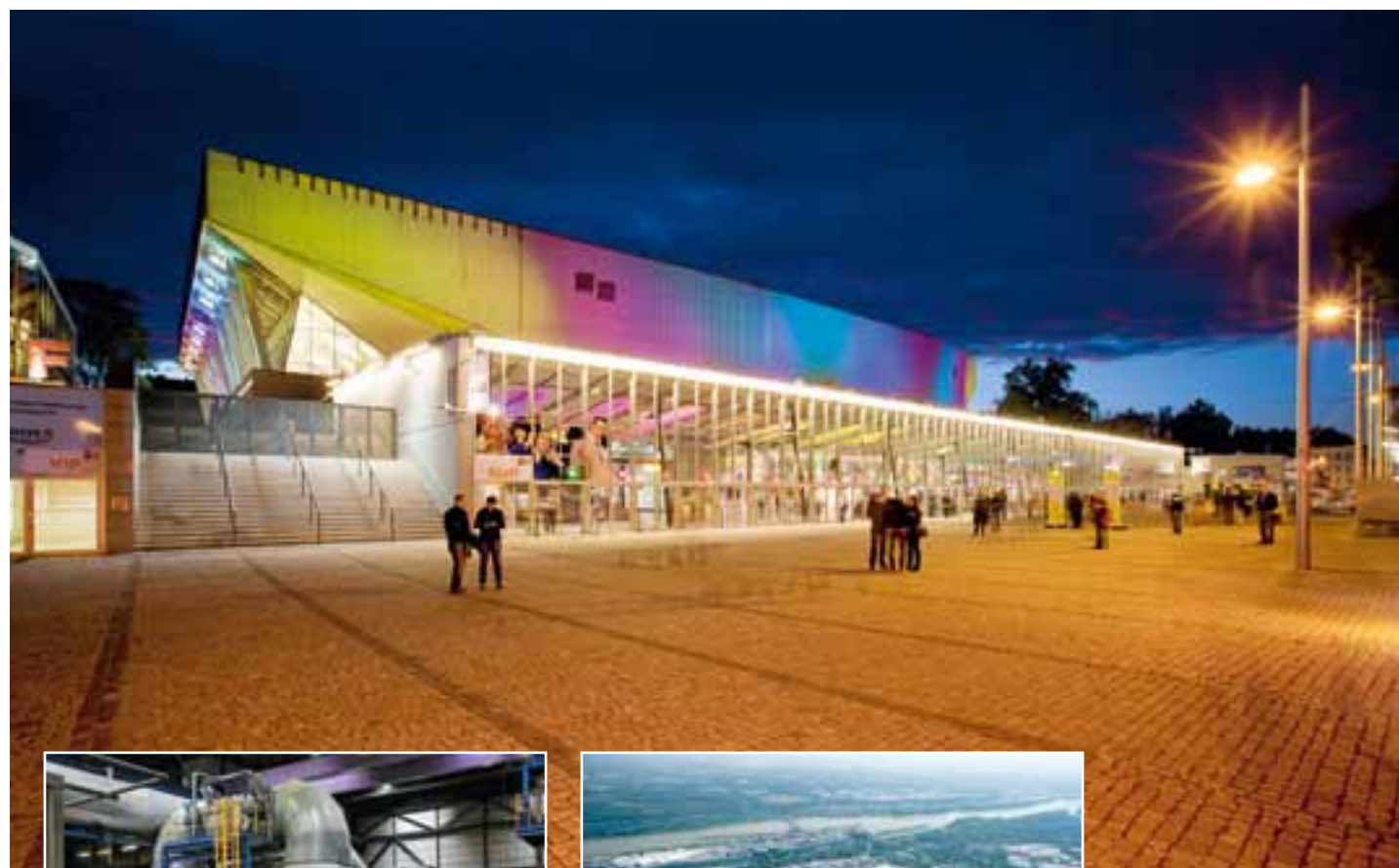
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Photos: TINA VIENNA GmbH, Chiril Gallei



Environmental protection, energy, sport and entertainment are VTTC's four segments.

Strategies and Solutions for the Future

VIENNA Technology, Transfer Corporation (VTTC) was founded in 2008 with the aim of marketing and exporting the know-how, strategies, technologies and solutions that make Vienna the city with the highest quality of life.

VTTC focuses on the segments of environmental protection, energy, sport and entertainment. For everything from consulting to joint implementation, VTTC is a reliable partner when it comes to putting Vienna's expertise into practice. Its services range from project planning, development, financing and management to the construction and operation of facilities.

Environmental Protection Segment

Vienna's environmental facilities meet the highest technical and environmental standards and serve as international showcase projects. As a model city when it comes to the environment, Vienna feels that it is its duty not only to make full use of the technical opportunities available for all facilities, but also to fulfil the currently valid environmental standards even when they go beyond the legal requirements. Examples of this include Vienna's biogas plant, the Pfaffenau waste incineration plant and the city's main waste water treatment plant.

Energy Segment

In Wien Energie's thermal power stations, the City of Vienna relies on a system of combined heat and power in which both electricity and heat are generated – at an efficiency level of over 86 per cent. Vienna also has one of Europe's largest district heat networks, which supplies roughly 300,000 flats and some 6,000 large enterprises with heating. Thermal power stations account for 68 per cent of the heat in the network, waste incineration plants make up nearly one third and the rest comes from peak boilers, which are only used when necessary. In addition, district cooling is generated and used as an environmentally friendly way to cool buildings.

Sport Segment

The City of Vienna regularly hosts major international sporting events. It possesses a vast store of know-how in the construction and operation of athletic facilities and event halls as well as in the organisation, handling and execution

of large sporting events, such as the European Football Championship in 2008. A number of these big events take place in the Wiener Stadthalle, the largest indoor location in Austria, and in the Ernst Happel Stadium, Austria's largest athletic stadium.

Entertainment Segment

The Wiener Stadthalle – one of the largest and best event locations in Europe – is extremely multifunctional. It is a concert hall, show stage, event and motorsport arena, trade fair and congress location, television studio and venue for major sporting events. Six different halls are available, from the main arena (Hall D) with room for roughly 16,000 visitors to the modern show stage (Hall F) with space for some 2,000 spectators. Up to 1.2 million people visit the shows at the Wiener Stadthalle every year.

Implemented Projects

Together with Zagreb Holding, VTTC performed a feasibility study for a biogas plant in Zagreb. The aim is for the biogas plant to process roughly 20,000 metric tons of biogenic waste per year. The opportunities to collaborate in terms of operations are now being evaluated.

At the beginning of 2010, the Austrian Swimming Federation commissioned VTTC to plan and manage the project for an air-supported structure to serve as a temporary roof over the 50-metre pool at Vienna's Stadionbad. In addition, VTTC adapted the building housing the locker rooms and set up the access system for athletes. The air-supported structure has been in operation since September 2010. Originally planned as a temporary project, the structure will now be a permanent installation during the winter seasons.

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Wien Holding: Our Job Is Quality of Life

Wien Holding currently unites some 75 companies. The Group is a holding company owned by the City of Vienna and is organised as a privately held and for-profit company with non-profit aims that performs community tasks.

The Wien Holding companies are active in five different segments: culture and event management, real estate management, logistics and mobility, media and service, and environmental management. A successful combination of profitable commercial enterprises and companies with non-profit objectives and the strategy of entering into partnerships with private investors serve as the foundation for Wien Holding's success. The companies generate turnover of



around €400 million a year. Indirect returns are also huge. Wien Holding and its 75 companies add around €1 billion in value annually in Vienna and account for around 13,400 jobs both directly and indirectly.

Culture Segment

The Cultural and Event Management segment includes the Vereinigte Bühnen Wien including the Ronacher, the Theater an der Wien and the Raimund Theater, and the Stadthalle Group, including the hall complex at Vogelweidplatz. Wien Holding also manages four museums: the Mozarthaus Vienna, the Haus der Musik, the Jewish Museum Vienna and the Kunst Haus Wien. In addition, Wien Holding owns one of Austria's largest ticketing service companies, Wien Ticket. In all, Wien Holding's cultural enterprises entertain up to 2.5 million people a year, making Wien Holding one of Europe's largest entertainment groups.

Real Estate Segment

Wien Holding is currently overseeing roughly 15 major real estate projects. Under the name STAR22, Wien Holding is developing a new office and commercial park on the former Waagner-Biro site in Stadlau, which will be completed in 2013. The Group is also involved in projects such as the Therme Wien spa, the development of the Neu Marx site into a high-profile

location for research, media and technology, and the Breitensee business park. These real estate projects have one thing in common: Wien Holding real estate developments always aim to add value to the surrounding area and district. The Real Estate segment generates the highest turnover in the Group.

Logistics and Mobility Segment

The Hafen Wien Group is the focus of the Logistics and Mobility segment. Vienna's port is currently being expanded to create one of Europe's largest logistics and cargo hubs. Wien Holding also holds shares in Central Danube, the company that operates the Twin City Liner, the fast ferry line between Vienna and the Slovakian capital of Bratislava. DDSG Blue Danube (passenger travel on the Danube) is also part of Wien Holding. In addition, Wien Holding owns a competence centre for urban technologies and strategies: TINA VIENNA Urban Technologies & Strategies GmbH.



Environment Segment

The most important company in the Environment segment is ebswien hauptkläranlage Ges.m.b.H. The City of Vienna contracts Wien Holding to manage this company. ebswien operates Vienna's primary waste water treatment plant, which in recent years has been transformed into one of Europe's most modern treatment plants.

Media and Service Segment

The Media and Service segment is one of Wien Holding's oldest business segments. Kabel-TV-Wien has been an important part of the Group since all the way back in 1978. Today, the company is operating under the name WH Medien GmbH and, among other things, is responsible for basic programming for UPC Telekabel Wien. The Viennese city television station W24, which is owned by WH Medien, recently launched its fresh concept with a new, innovative lineup. Now, it offers informative broadcasts, news, entertainment programmes and talk shows.

WH Medien is also in charge of the implementation of the media education initiative for creative individuals and media creators that was launched by the City of Vienna in 2010. This segment includes OEKO MEDIA, EU-Förderagentur GmbH and WH-Beschaffungs- und Service GmbH.



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Facts and Figures

- **Number of companies:** 75
- **Total annual turnover:** roughly €400 million
- **Annual investment volume:** between €125 and €170 million
- **Employees:** approximately 2,200
- **Total annual added value:** roughly €1 billion